



DiversityBusiness.com
Top Small Business/Top
Diversity Business (DC) 2005-2008

DC Chamber of Commerce
Small Business of the Year 2004

HGM Management and
Technologies, Inc.
1150 17th Street, N.W.
Suite 602
Washington, D.C.
(202)467-8034 (Phone)
(202) 429-6655 (Fax)
E-mail: hgminc@hgmteam.com
URL: www.hgmteam.com

Corporate Capabilities

**HGM – A Professional Services
Minority Owned Firm
SBA 8(a) Graduate and SDB Certified**

Improving Individual and Organizational Performance for Excellence

HGM Management
and Technologies, Inc.
Consulting & Training Services



Corporate Overview

- ◆ Total Solutions Provider (People, Process, Strategy, Technology – The firm provides a full-range of professional services for its clients.)
- ◆ Established in 1997
- ◆ Headquarters – Washington, DC
- ◆ SBA 8(a) Graduate Firm
- ◆ MBE, EBO, SDB, DBE in Several States
- ◆ Member NMSDC
- ◆ Supports private sector manufacturing and service companies
- ◆ Supports federal, state, and local government organizations nationwide and internationally.

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Contract Vehicles and Awards

FEDERAL CONTRACT VEHICLES

- GSA/FSS MOBIS Schedule - GS-10F-0341M
- GSA IT Series 70 Schedule - GS-35F-0064R

DC SUPPLY SCHEDULE CONTRACTS

- DC MOBIS Schedule – DCSS-2007-D-918-94S
- DC Training Schedule – PODS-2004-C-924-11
- DC IT Schedule – PODS-2004-C-920-11

OTHER GOVERNMENT CONTRACT VEHICLES

- BPA NRC – NRC-38-05-363
- BPA DHS – HSBP1005F05675
- BPA EPA – BPA-05-MOBIS-0001
- OPM TMA – OPM049-06-R-0022
- Contract CMS – Health Services
- BPA NIAID/NIH – N07-A0-22753
- SBA 8(a) Graduate Contract, VETS GWAC Contract # GS-06F-0515Z (FTData - Prime)
- GSA 8(a) STARS GWAC Contract # GS-06F-0432Z – www.techbios.com
- TIPSS II with Unisys Corp. – TIRNO-00-D-00023 (Subcontract – TIRNO-03-002)
- HGM has several other IDIQ contracting vehicles with agencies such as NIH, US House of Rep., DEA, DOD, Seaport E – DOD Navy, and DOJ.

SELECTED AWARDS

DiversityBusiness.com

Top Small Business of the Year 2006, 2007, 2008
Top Diversity Business of the Year 2006, 2007, 2008

[DC Chamber of Commerce](http://DCChamberofCommerce.com)

Small Business of the Year



What We Do

Core Competencies

- ◆ Management Consulting Services
- ◆ Organizational Development
- ◆ Human Capital Management
- ◆ Supply Chain Management
- ◆ Healthcare Management
- ◆ Information Systems Engineering
- ◆ Program and Project Management
- ◆ Training and Development

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Services Offered

Management and Human Capital Consulting

Organizational Transformation – Change for Results

- ◆ Diversity Management/EEO
- ◆ Team development
- ◆ Leadership development
- ◆ Workforce development
- ◆ Change management
- ◆ Communication planning
- ◆ Competency modeling
- ◆ Human Capital Management
- ◆ Coaching/Mentoring
- ◆ MBTI Assessments
- ◆ Training and group facilitation
- ◆ Instructional design& delivery

- ◆ Organizational assessment/analyses
- ◆ Quality Management
- ◆ Lean Culture
- ◆ Six Sigma Systems
- ◆ Transition management
- ◆ Emergency Management Systems
- ◆ Project management
- ◆ Strategic planning & deployment
- ◆ Business process improvement
- ◆ Survey design/development
- ◆ Workload measurement
- ◆ Performance Management



Services Offered

ERP Systems Implementation

- ◆ Systems Integration
- ◆ Business Integration Management
- ◆ Change/Transition Management
- ◆ Communication Plan/Roll-out
- ◆ Project Management
- ◆ Configuration Management
- ◆ Work Flow Analysis and Design
- ◆ Deployment Planning and Coord.

Information Systems Technology

- ◆ Database Design and Maintenance
- ◆ Data Quality Assurance/Analyses
- ◆ Wireless Technologies
- ◆ Network Engineering
- ◆ E-Services Business/Commerce
- ◆ WEB Application Services
- ◆ Systems Design, Development, Testing

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Services Offered

HGM has provided Administrative and Technical Support Services to several public and private agencies.

Administrative Services

- ◆ Program Management
- ◆ Word Processing/Typing/Filing
- ◆ Medical Transcription
- ◆ Document Imaging/Management
- ◆ Telemarketing
- ◆ Switchboard Operations
- ◆ Mail Room Operations
- ◆ Micrographics
- ◆ Data Entry and Management
- ◆ General Support Services

Technical Services

- ◆ Financial/Audits and Budgeting
- ◆ Contracts Administration
- ◆ Quality Assurance
- ◆ Database Management
- ◆ Graphics Design
- ◆ Help Desk Support
- ◆ Operation of Call Centers
- ◆ Security Services
- ◆ Commercial Facility Management
- ◆ Warehousing and Distribution



Selected Clients/Partners

Private Sector

- ◆ ENSCO
- ◆ GTE Corporation
- ◆ Marriott Corporation
- ◆ Simmons Furniture
- ◆ Montgomery Elevators
- ◆ Four Rivers Suppliers
- ◆ Deloitte, LLP
- ◆ Johnson and Johnson, Inc.
- ◆ Logistics Management Institute
- ◆ Price Waterhouse Coopers
- ◆ Wilson Collaborative

International

- ◆ USAID
- ◆ UNESCO
- ◆ Government of Jamaica
- ◆ The Ministry of Health
- ◆ Jamaica Employers Federation
- ◆ Nunes, Scholefield, DeLeon and Co.
- ◆ Sandals Hotels
- ◆ Telecommunications of Jamaica
- ◆ Government of St. Kitts
- ◆ University of the West Indies
- ◆ University of Technology
- ◆ Worldwide Services Available

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Selected Clients/Partners

Public Sector

- ◆ African Development Foundation (ADF)
- ◆ Centers for Medicare & Medicaid Services
- ◆ National Institute of Health (NIH)
- ◆ Centers for Disease Control (CDC)
- ◆ Department of Energy
- ◆ Department of Defense
- ◆ Department of Homeland Security
- ◆ Department of the Interior
- ◆ District of Columbia (Several Agencies)
- ◆ Department of Transportation
- ◆ Environmental Protection Agency
- ◆ General Services Administration
- ◆ Housing and Urban Development Agency
- ◆ Nuclear Regulatory Commission
- ◆ Office of Personnel Management
- ◆ State of Maryland
- ◆ United States Navy
- ◆ United States Postal Service
- ◆ US Department of Agriculture
- ◆ US Agency for International Dev (USAID)
- ◆ Washington Headquarters Service
- ◆ Washington Sub Sanitary Comm.
- ◆ Washington DC Water & Sewer Authority

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HGM -Your SDB Solutions Provider Choice

Headquarters

HGM Management and Technologies, Inc.

1150 17th Street, N.W.

Suite 602

Washington, D.C. 20036

Tel.: 202-467-8034 **Fax:** 202-429-6655

E-mail: hgminc@hgmteam.com

URL: www.hgmteam.com

HGM - Atlanta

3330 Cumberland Blvd., # 500

Atlanta, GA 30339

(770) 690-4214 phone

(770) 933-6223 fax

HGM-Baltimore

111 S. Calvert Street, # 2350

Baltimore, MD 21202

(410) 576-8337 phone

(410) 727-5250 fax

HGM-Florida

3705 Aldergate Place

Castleberry, FL 32707

(407) 697-1725 phone

(407) 699-5320 fax

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